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OF HART COUNTY

June 19, 2014

Dear Family Practice Resident,

We are facing one of the more important decisions we will make in our lives: you are looking for the right practice to join and have a fulfilling career, and we are looking for the right physician to complement our group and serve the needs of this community. This is an exciting time filled with trepidation but I am convinced that we will all make the best decision. We are hoping that a straightforward presentation of the practice and personal contact will attract the outstanding physician we want to join us.

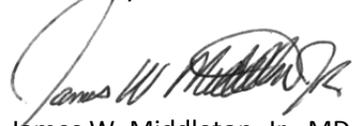
The Family Medical Center of Hart County can best be described as a well-rounded rural practice. Professionally, a very satisfying aspect of this practice is being actively involved in the wide range of medical fields required by a rural medical practice. It is gratifying to provide this wide range of medical services to people who need them and appreciate them.

Enclosed are some specific facts about the area and the practice and a list of some factors we are looking for in a doctor who joins us. If you have interest in this practice opportunity, please send us your curriculum vitae. If you have any questions please feel free to call, email (adminfmc@scrtc.com) or write us.

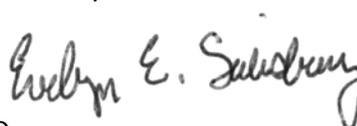
We had thought that a seriously interested resident would want to do an office rotation here during their third year of residency. This would provide both of us a way to further evaluate each other in addition to providing the educational experience of working in a rural family practice office. (We will be glad to work with the director of your residency program to set this up.)

Thank you for taking the time to visit us on the web at www.MunfordvilleFMC.com and considering our practice.

Sincerely,
The Family Medical Center of Hart County



James W. Middleton, Jr., MD, PhD
Evelyn E. Salisbury, MD
Ann Marie Hemmer, MD



PHYSICIAN QUALITIES

1. Good Medicine – most important the physician has to be a good doctor and practice the best medicine possible
2. Honest with him/herself and everyone else
3. Good Training – graduate of a family practice residency program with intentions of becoming board certified
4. Hard worker
5. Good recommendations from other physicians, nurses and staff
6. Preferably from a small town or rural area and thus wants to live in a rural community
7. Community responsibility and willingness to become involved in that area
8. Wants medicine to be a way of life
9. Personable, communicates well with patients and staff
10. Wants to make a good living
11. Wants to take part in the management of the practice, providing good medical care in a rural area requires managerial abilities as well as clinical abilities
12. Wants to eventually buy into the practice and become fully involved financially
13. Wants to be involved in community leadership
14. Team player

Visit us on the web at www.MunfordvilleFMC.com

**AN INTRODUCTION TO THE FAMILY MEDICAL CENTER
AND
THE PROFESSIONAL OPPORTUNITIES HERE**

We are looking for a residency-trained family practitioner to join us in family practice and pediatrics in Munfordville, Kentucky. We plan on interviewing residents with the intention of having interested persons work with us on a rotation in their third year so we could both more fully evaluate each other. This letter hopefully will provide some initial introduction to the practice and the medical opportunities here.

The Family Medical Center of Hart County consists of two board-certified family practitioner, two board-certified pediatricians, three nurse practitioners, a practice administrator and 45 employees. Dr. Jim Middleton founded the practice in July 1977. Dr. Middleton received his BA and his Ph.D. in economics (area of specialty, agricultural economics) from the University of Kentucky. He received his MD from the University of Louisville in 1974 and did his family practice residency training at the Trover Clinic. His wife, Dr. Lynn Salisbury, received her BA and MD from the University of Louisville. She completed her pediatric residency at the University of Louisville and joined the clinic in 1980. Dr. Ann Marie Hemmer, our second pediatrician, received her BS and MD from the University of Kentucky and completed her pediatric residency at the Medical Center of Central Georgia. She joined the practice in 1999. Mrs. Jennifer Hamilton Briggs, APRN received her BSN and MSN at Western Kentucky University. She joined us as a full time nurse practitioner in August 2003. Mrs. Brandy Pierce, APRN as well as Mrs. Margo Gray, APRN joined us in 2011 both having received their BSN and MSN at Western Kentucky University. In July 2012, Dr. Amit Shah joined Family Medical Center of Hart County as the second family practitioner coming to us from Decatur, IL where he completed his residency after receiving his BS from Baruda Medical College in India and MD from Northern Illinois University.

Munfordville, located on Interstate 65, is the county seat of Hart County in south central Kentucky (near Mammoth Cave National Park, 90 miles south of Louisville and 40 miles north of Bowling Green). The population of Munfordville is 1,500 and the population of Hart County is 15,000+. Our practice draws largely from Hart County but also includes patients from the surrounding counties of Barren, Metcalfe, Green, Larue, Hardin and Edmonson. Basically an agricultural economy, this area is rural, with a few small factories and a higher than average portion of welfare recipients. The countryside has scenic rolling hills with many small farms. There is a growing Amish community here as well as a large lake in the county and a scenic river that flows by the edge of town. Hart County has a golf course and country club, and some of the best deer hunting in the eastern United States. The climate has four full seasons.

Hart County is a designated healthcare professional shortage area. Therefore all rural scholarship loan forgiveness programs and school debt forgiveness programs are available to a new doctor coming here. Loan payback assistance could exceed \$170,000.00. Our practice includes a wide range of services as is needed and dictated in a good rural practice. We do not do any in-hospital surgery but do a lot of minor surgery in our office. Our primary hospital, Caverna Memorial Hospital, is ten miles away in Horse Cave, Kentucky. Caverna is a thriving 25-bed facility with an extensive radiology department featuring teleradiology and a brand-new CT scanner; and a 24-hour, seven days a week ER coverage. Caverna hosts several outpatient clinics including cardiology, neurology, GI, surgery, ophthalmology and pulmonary. With the responsibility of providing complete primary care to a rural population, we have found the need to offer a broad range of services here in our clinic. We completed a three thousand square feet addition to our clinic in 2005 bringing the clinic facility up to 16,500 square feet. We added physical therapy and have our own in-house physical therapist with a staff of three. The Family Medical Center has a high-quality x-ray unit with four full-time registered technicians, ultrasound (both pelvic and abdominal), DEXA scan machine with lateral vertebral imaging, as well as pulmonary function studies. The extensive in-house laboratory provides a wide range of immediate blood chemistries, drug and hormone levels, a cell counter with differential and platelet counts, and bleeding studies. We also offer

24-hour holter and blood pressure monitors, an audio-visual room for tympanometry, audiology, acoustic reflex, vision testing and tonometry. The office provides patient education videotapes and a wide range of patient education handouts. We also have an active allergy program including allergy testing and shots. Diagnostic procedures such as flexible sigmoidoscopy, colon biopsy, lesion removal, endometrial biopsy and colposcopy are performed in our procedure room. In addition to this, we apply casts, repair various lacerations from minor cuts to significant chain saw injuries, permanent nail bed ablations, Norplant removals, remove foreign bodies from eyes, ears, nose, etc., and removal of corneal rust rings. Our clinic has just completed a new fitness and wellness complex adjacent to our facility. There we expanded the physical therapy program we have had for the past 10 years. We added space for individual and group exercise classes (Spinning, Zumba, Silver Sneakers, Pilates, Yoga, etc.); also offering massage therapy. We have exercise and weight loss programs, dietary counselling and diabetic classes none of which were available in this rural area before our fitness and wellness complex was opened.

The clinic is involved in many community health projects. We have a mobile health screening van that provides health screening and education clinics at general stores and post offices in the area. We sponsor health related events such as Back to School Bashes, Senior Citizen Day, and diabetes classes in the office.

There is a Family Practice Residency program at Glasgow, Kentucky is thirty miles away. We are involved with the residency program and training opportunities are voluntarily available with our practice.

In December 2007 our clinic received the first and largest state grant awarded in the state to institute electronic medical records in the Family Medical Center of Hart County. Our medical records have been fully electronic for the last five years and are fully integrated with our in-house laboratory department.

In conjunction with the clinical aspects of the practice, we have attempted to develop an efficient business office. We are convinced that people get the best medical care from a complete medical team in a well-run organization, not just from an individual doctor. Providing health care is becoming increasingly complex. Maintaining the facilities and high tech equipment, managing the immense amount of medical information on each patient, and coordinating the efforts of many health care providers are only part of the rural primary physician's responsibility. They must also manage a large business organization, be involved in personnel management, negotiate ever-changing provider contracts, motivate employees, decide on employee salaries and benefits, keep abreast of office operating budgets and collection ratios, and generally operate a business organization. Whether we like it or not, we have realized that to be good country doctors, we had to get involved in the business management of medicine. From the medical management advisor who works with the practice on a regular basis to the outside consultants we occasionally bring in, the office is consistently hailed as one of the best rural medical practices in the region. We know a new doctor joining us will have to become involved with the business management of the practice just like we are. With the current trends in medicine, unless a rural doctor gets involved in the business aspects of medicine they will not be able to deliver high-quality medical care. Right now, in this practice, we can provide excellent clinical care and we intend to continue providing excellent medical care.

This is a very good private rural family practice, which offers a doctor the opportunity of having the best kind of practice life there is – a country doctor. There are many medical needs in our community that are not yet being met. It is the medical needs of this area that provide a good doctor exciting and fulfilling opportunities. The people of the area are very appreciative of our efforts to provide them with the best medical care. The ability to meet real needs and truly make a difference in people's lives is immensely rewarding.

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